

## FOR IMMEDIATE RELEASE

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## **IPSS REORGANIZES SALES TEAM**

ROANOKE, VA., (Jan. 23, 2015) – IPSS is reorganizing its sales group, with the new team consolidated with our engineering staff at IPSS's Roanoke, VA facility. By closely coupling sales with engineering, IPSS will be able to offer our customers more timely and improved bid and technical support during all phases of the sales cycle from pre-bid through post-commissioning.

Effective February 6<sup>th</sup>, 2015, IPSS will be closing our Chicago based sales office. After 17 years as IPSS's head of New Business Development, Doug Jones will be leaving to pursue other endeavors. We thank Doug for his years of service, and wish him well in his future path.

IPSS's Vice President Thomas Ranger will become the new Business Development leader. Please direct all future sales inquiries to Mr. Ranger, whom can be reached via IPSS's main telephone 540-989-8607, cell phone 540-797-1487, or email at <a href="mailto:thomasranger@ipssinc.com">thomasranger@ipssinc.com</a>.